

Ben Frederick Realty, Inc.

802 Cathedral St 16 Apts 13 Off-Street Parking Spaces Historic Mount Vernon

Location: 802, 804, 806 Cathedral St

Mount Vernon Historic Distri Baltimore City, MD 21201

Mix: 12 One-Bedroom Apts

Two-Bedroom / 1 BathTwo-Bedroom / 2 Bath

16 Apartments Total

Parking: rear parking lot striped for 13 spaces.

Lot : 65' 7" x 150'5" irregular

Zoned: OR-3

Licensed: 16 Dwelling Units

Built : 1880 (est)

Block/Lot : Block 515 Lot # 31/33

GBA: 16,790 sq ft field measured gross building area above grade.

Building : 4 story brownstone & brick townhouse with ornate cornice and iron work. Single-pane original

wood double-hung windows with only a few vinyl replacement windows in the rear. Flat, hot-tar roof. One apt is severely fire damaged, another severely water damaged. All other units in average condition with older hardwood flooring, plaster walls, some with wood fireplace mantels. Typical Kitchen has vinyl tile floor (some w/ceramic tile) older wood/formica cabinets, formica counters, 30" electric stove, refrigerator, and many apts have a dishwasher. Baths have a mix of older ceramic tile flooring and vinyl tile flooring. Most baths have vinyl shower enclosures and steel

THUS STRUCTURE HAS BEEN

STORIC AMERICAN

BUILDINGS SURVEY

of the interior for its aronives
at the library of congress

THE UNITED STATES DEPARTMENT

or cast iron tubs.

Utilities: Each apartment has its own electric baseboard heating system. Each apartment has its own

40-gallon electric water heater. Updated electric service with 60 Amps to each apartment. Water pipes are a mix of copper, galvanized, and CVPVC. Drain lines are a mix of cast iron and PVC. City Water, City Sewer, City Trash/Recycling Pick-up; however, Landlord currently provides

one 2-cubic yard dumpster picked up once per week.

Amenities: 13-car off-street parking in rear.

Environmental: Asbestos insulation on some old heating pipes suspected. Two old oil tanks in the basement.

Exterior painting is underway upon the completion of which, bldg will be compliant for Lead Paint.

List Price: \$950,000 in fee simple

\$59,375 per unit \$57 per sq ft

Contact: Ben Frederick III, CCIM, Broker

Ben Frederick Realty Inc. "Owner's Exclusive Agent" Apartment and Investment Real Estate Specialist

410-435-5040, fax: 410-435-5041; www.BenFrederick.com

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| Investment Property Income and Expense Budget | | | | | | | | | | | |
|--|-------------|----------------------|--|------------------|------------------------|-------------|--|--|--|--|--|
| 802 Cathedral Street | | | | | | | | | | | |
| Pi | | | | | | | | | | | |
| Loan-to-Value | • | 5% | Final Sales Price 900,000 Renovate 3 vacant apartments - | | | | | | | | |
| Loan Amount | 675,00 | | Proposed Financi | 675,000 | | | | | | | |
| Interest Rate | 5.50 | | Estimated Closing | 45,000 | | | | | | | |
| Term | | 30 | Total Investment 270,00 | | | | | | | | |
| Monthly Paymt | \$ 3,832.5 | | Price Per Unit | 56,250 | | | | | | | |
| Unit | Size | | Sac Dan | | 16 Current Actual Rent | Market Rent | | | | | |
| 1 | 1 BR | Lease Expires vacant | Sec Dep not in rentable co | Sec Dep Date | Current Actual Kent | 850 | | | | | |
| 2 | 1 BR | 6/30/2012 | 375 | 6/14/2011 | 760 | 760 | | | | | |
| 3 | 1 BR | 11/30/2012 | 765 | 6/14/2011 | 775 | 775 | | | | | |
| 4 | 1 BR | vacant | water damaged | 0/14/2010 | 773 | 800 | | | | | |
| 5 | 1 BR | 11/30/2012 | 760 | 11/1/2011 | 770 | 770 | | | | | |
| 6 | 1 BR | 8/31/2012 | 1,080 | 8/24/2011 | 730 | 730 | | | | | |
| 7 | 2 BR | vacant | 1,000 | 0,21,2011 | 985 | 985 | | | | | |
| 8 | 1 BR | monthly | 615 | 9/17/2007 | 675 | 675 | | | | | |
| 9 | 1 BR | 12/31/2012 | 415 | 1/21/2003 | 710 | 710 | | | | | |
| 10 | 1 BR | 7/31/2012 | 775 | 7/29/2011 | 785 | 785 | | | | | |
| 11 | 2 BR / 2 Ba | | 1,010 | 9/9/2011 | 1,020 | 1,020 | | | | | |
| 12 | 1 BR | 2 29/02/2022 | | 3,3,232 | _,-, | 800 | | | | | |
| 13 | 1 BR | vacant | fire damaged | | | 800 | | | | | |
| 14 | 2 BR / 2 Ba | | 975 | 9/2/2009 | 1,000 | 1,000 | | | | | |
| 15 | 1 BR | 4/30/2013 | 770 | 3/28/2011 | 790 | 790 | | | | | |
| 16 | 2 BR | 2/28/2013 | 985 | 11/12/2010 | 995 | 995 | | | | | |
| 13 parking Spaces | | 60 each | | , , | 450 | 650 | | | | | |
| GRM (actual) = | 7.2 | Total Monthly | | 10,445 | 13,895 | | | | | | |
| GRM (market) = 5.4 Annual Schedule Rental Income | | | | | 125,340 | 166,740 | | | | | |
| | | Vacancy/Credit | | | 3.0% | 5,002 | | | | | |
| | | Effective Gross | | | | 161,738 | | | | | |
| Real Estate Taxes | | current actual | 7/1/2012 | 426,300 | 10,146 | • | | | | | |
| Mid Town Benefits District Surcharg | | | 7/1/2012 | 420,300 | 512 | | | | | | |
| Ground Rent | | • | none / in fee simple | | 0 | | | | | | |
| Insurance | | budget | 375 | per unit | 6,000 | | | | | | |
| License - Baltimor | e City MFD | actual | 35 | per resid unit | 560 | | | | | | |
| Lead Paint Registr | | actual | 30 | per resid unit | 480 | | | | | | |
| Property Manager | | budget | 5% | • | 8,087 | | | | | | |
| Cleaning | | budget | 300 | per month | 3,600 | | | | | | |
| Dumpster | | actual | 95 | per month | 1,140 | | | | | | |
| Repairs & Mainter | nance | budget | 750 | per unit | 12,000 | | | | | | |
| Replacement Rese | | budget | 250 | per unit | 4,000 | | | | | | |
| Gas | - | actual | none | per BGE | 0 | | | | | | |
| Electric | | actual | 157 | per BGE | 1,881 | | | | | | |
| Water | | actual | 100 | per unit per qtr | 6,422 | | | | | | |
| Expense/Unit= | \$3,430 | | | 34% | TOTAL EXPENSES | 54,828 | | | | | |
| Cap Rate= | 11.88% | | | | T OPERATING INCOME | 106,910 | | | | | |
| DCR= 2.32 Monthly Cash Flow | | | Less: Mortgage Payments 45, | | | | | | | | |
| ROI= 22.6% \$5,077 | | | | | 60,919 | | | | | | |
| | | 7-,3 | | | Cash Flow Before Taxes | , | | | | | |

Based on the above, the Property has a 'Cap Rate' of 11.9% So, if you invest all cash in the Property, you would get a 11.9% return on you investment before income taxes. Based on the above budget of financing & purchase price, the estimated return, before income taxes, on the total cash investment of \$270,000 is 22.6%

Every effort is made to present complete and accurate information; however, no warranty or guarantee is provided.

Purchasers are advised to verify information to Purchaser's own satisfaction

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| Comparable Sales | | | | | | | | | | |
|------------------|-----------|-------------|---------|--------------|----------------|-----|--|--|--|--|
| address | date sold | sales price | # units | Monthly Rent | Price per Unit | GRM | | | | |
| 814 Cathedral | Mar-12 | 595,000 | 13 | 9,215 | 45,769 | 5.4 | | | | |
| 810 Cathedral | Feb-12 | 380,000 | 7 | 6,315 | 54,286 | 5.0 | | | | |
| 10 E Biddle | Mar-12 | 370,000 | 8 | 6,100 | 46,250 | 5.1 | | | | |
| 15 W Madison | Jan-12 | 376,000 | 9 | 8,090 | 41,778 | 3.9 | | | | |