

Ben Frederick Realty, Inc.

811 Park Ave 11 Totally Renovated Apts 2 Offstreet Parking Spaces Historic Mount Vernon

Location: 811 Park Ave

Mount Vernon Historic District Baltimore City, MD 21201

Mix: 5 Studio Apts

6 One-Bedroom Apts11 Apartments Total

Parking: 2 offstreet parking spaces

Lot: 21'9" x 150'

Zoned: OR-2

Licensed: 11 Dwelling Units

Built : 1880 est. Block/Lot : 515 / 006

GBA: 7,702 sq ft field measured gross living area including improved basement living space.

Building: 3 story brick townhouse with flat, hot-tar built-up roof with aluminum fibre coating, steel fire escape.

Building was totally renovated in 2006 with all new plumbing, electric, HVAC systems, flooring, appliances & cabinets. Most floors are new pre-finished hardwood. First floor apartments are 2-

story units with berber carpeting in the basement living areas.

Front windows are the original single-pane wood frame double-hung windows while the rear windows are a mix of original wood windows and dual-glaze vinyl replacement windows. Many apts have marble fireplace mantels. Kitchens typically have ceramic tile floors or new pre-finished wood floors with new wood cabinets, formica counters, stainless steel sink, and 24" gas range & refrigerator. Bathrooms have ceramic tile floors, ceramic tile tub enclosures and modern vanity.

Severl baths have designer vinyl stand-up showers only.

Utilities : Separate EMI Enviromaster split heating and air conditioning systems with wall-hung air handler

for each apartment. Each apartment has its own tankless electric water heater. Copper water main. Interior water pipes are a mix of copper and CVPVC plastic.

Private water meter for each apartment, so tenants pay all utilities.

City Water, City Sewer. City trash pick-up and recycling is available, however, the landlord

provides a 2-cubic-yard dumpster picked up once per week.

Amenities : 2 washers, 2 dryers: coin operated, Frigidaire Commercial units in the basement.

Environmental: No asbestos observed, no oil tanks observed. All units in compliance with Lead Prevnt'n. Program.

Offered at : \$895,000 subject to \$55 annual ground rent

\$81,364 per unit \$116 per sq ft

Contact: Ben Frederick III, CCIM, Broker

Ben Frederick Realty Inc. "Owner's Exclusive Agent" Apartment and Investment Real Estate Specialist

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Investment Property Income and Expense Budget													
811 Park Ave													
Pr	rop	osed Financing		Purchase Price 895,000									
Loan-to-Value	•	75%		•	Proposed Financi	ng	671,250						
Loan Amount 671,250					Estimated Closing Costs		44,750						
Interest Rate		5.50%	30	year term	Total Investment	,	268,500						
Monthly Paymt		\$ 3,811.28		•	Price Per Unit	11	81,364						
Unit		Size	Lease Expires	Sec Dep	Sec Dep Date	Current Actual Rent	Market Rent						
1 - 1st Rear		1 BR	monthly	900	11/27/2009	845	865						
2 - 1 st Middle		Studio	8/31/2012	900	1/23/2009	920	940						
3 - 1st Middle		1 BR	5/31/2013	960	6/1/2011	960	980						
4 - 1st Front		1 BR	3/31/2013	965	12/23/2011	975	975						
5 - 2nd Rear		1 BR	monthly	750	6/16/2009	770	790						
6 - 2nd Middle		1 BR	2/28/2013	700	2/26/2010	720	20						
7 - 2nd Front		Studio	8/31/2012	750	5/20/2010	750	750						
8 - 2nd Front		Studio	9/30/2012	810	8/15/2011	820	840						
9 - 3rd Rear		1 BR	7/31/2012	1,850	7/18/2011	935	955						
10 - 3rd Middle		Studio	monthly	1,088	8/1/2010	735	755						
11 - 3rd Front		Studio	monthly	810	3/24/2011	820	840						
Parking		2 spaces				50	100						
Laundry Income		average \$3 pe	r unit per week				143						
GRM (actual) =		8.0	Total Monthly R	ental Income		9,300	8,953						
GRM (market) = 8.3			Annual Schedule	e Rental Income		111,600	107,436						
			Vacancy/Credit	Loss		3.0%	3,223						
Effective Gross Income													
Real Estate Taxes			current actual	7/1/2012	326,900	7,780							
Mid Town Benefits	s D	istrict Surcharg		7/1/2012		392							
Ground Rent			· ·	due on:3/1 & 9/1		55							
Insurance			budget	375	per unit	4,125							
License - Baltimore		-	actual	35	per resid unit	385							
Lead Paint Registration Fee			actual	30	per resid unit	330							
Property Management			budget		of collections	5,211							
Cleaning Dumpster			budget actual	300 95	per month per month	3,600 1,140							
Repairs & Maintenance			budget	750	per inioniti per unit	8,250							
Replacement Reserve			budget	250	per unit	2,750							
Gas	• (-	none	-	per BGE	0							
Electric			actual	121	per BGE	1,453							
Water			actual	30	per unit per qtr	1,335							
Expense/Unit=		\$3,350	35%			TOTAL EXPENSES	36,806						
Cap Rate=		7.53%			NE	T OPERATING INCOME	67,407						
DCR=	DCR= 1.47 Monthly Cash Flow			Les	45,735								
ROI=	ROI= 8.1%			\$1,806		Cash Flow Before Taxes							

Based on the above, the Property has a 'Cap Rate' of 7.5% So, if you invest all cash in the Property, you would get a 7.5% return on you investment before income taxes. Based on the above budget of financing & purchase price, the estimated return, before income taxes, on the total cash investment of \$268,500 is 8.1%

Every effort is made to present complete and accurate information; however, no warranty or guarantee is provided.

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Comparable Sales									
address	date sold	sales price	# units	Monthly Rent	Price per Unit	GRM			
209-11 W Madison	Apr-11	750,000	8	7,857	93,750	8.0			
24 E Mt Vernon	May-12	950,000	8	10,795	118,750	7.3			
902-906 Saint Paul	Mar-12	1,225,000	16	15,100	76,563	6.8			